

NAVAJO NATION, DEPARTMENT OF DINE' EDUCATION
Navajo Head Start

Consultation Services and Emotional Intelligence Training

RFP BID NO: 21-04-2456LE

PROPOSAL DUE DATE: May 05, 2021

DESCRIPTION: Navajo Head Start
Emotional Intelligence Training

CONTACT PERSON: Lavine J. Roan, Principal Contract Analyst
Darlene Begay, Senior Contract Analyst
Phone: 928-871-7061
Fax : 928-871-7079

~ RETURN PROPOSALS CLEARLY MARKED ~

DO NOT OPEN: RFP# - Emotional Intelligence Training

PROPOSAL & BID SUBMITTAL DEADLINE AND RELEVANT INFORMATION:

All proposals and bids delivery using UPS or Federal Express, must be physically submitted to:

PHYSICAL ADDRESS: Navajo Head Start
SW of US Highway 264 & Indian Route 12, Suite #2A
Window Rock, Arizona 86515
ATTN: Lavine J. Roan, Principal Contract Analyst
Darlene Begay, Senior Contract Analyst

DO NOT OPEN: RFP # - Emotional Intelligence Training

MAILING ADDRESS: Navajo Head Start
P.O. Box 3479
Window Rock, Arizona 86515
ATTN: Lavine J. Roan, Principal Contract Analyst
Darlene Begay, Senior Contract Analyst

DO NOT OPEN: RFP # - Emotional Intelligence Training

SECTION I

A. RESPONDENT REQUIREMENTS:

All respondents must have, as a minimum, the capabilities listed herein, and the bid proposals submitted must reflect in detail the inclusion of these services as well as the additional forms required in Section II. Respondent should also provide technical information of delivery of services required in this RFP.

B. SCOPE OF WORK:

Navajo Head Start is seeking proposals from qualified firms and/or individuals to conduct consulting and emotional intelligence training for Navajo Head Start (NHS). NHS consists of (80) Head Start centers and five (5) Early Head Start centers. NHS has a Central office and four (4) district offices as follows:

1. Shiprock District – Shiprock, NM
2. Crownpoint District – Crownpoint, NM
3. Ft. Defiance District – Window Rock, AZ
4. Chinle District – Chinle, AZ
5. Tuba City District – Tuba City, AZ

The CONSULTANT shall be responsible for the following:

Anchors of Emotional Intelligence Training:

- Navajo Head Start will send a total of thirty-eight (38) educators and administrators to Anchors of Emotional Intelligence Training held at Yale University over the course of three (3) years from FY2021 – FY2023. There will be (3) teams of four (4) people with a total of twelve (12) people to attend. Each team will include a cross-section of frontline classroom staff, emotional intelligence and family workers, coaches, and administrators.
- The training shall consist of two (2) full days of interactive and reflective activities that teach the skills and tools of emotional intelligence. The training shall be delivered by a team from the institution.
- Training dates and location will be determined and agreed upon by both parties.

RULER – Implementation Coaching for Quality Assurance:

- Monitoring and supporting the quality of RULER implementation is essential for ensuring program fidelity, efficacy, and sustainability.

- A RULER coach will work remotely with implementation teams to support and guide the implementation process for over four 45-minute online or phone coaching sessions per team over the course of the academic year. In addition, the Consultant shall provide one localized Implementation, for up to 100 faculty and staff of Navajo Head Start. Some of the coaching hours may be used in-person at the time of the Implementation Conference visit.
- Follow-up electronic newsletters also will be sent to attendees of the Anchors of Emotional Intelligence Training Workshop to support RULER rollout.
- Training dates and location will be determined and agreed upon by both parties.

RULER Online Resources:

- All faculty and staff from each RULER-trained school shall have access to online resources including videos, staff courses, activity guides, sample student lessons, and other resources to support the seamless integration of RULER into staff development, classroom instruction, and family engagement.
- Training dates and location will be determined and agreed upon by both parties.

THE NATION RESPONSIBILITIES:

- Navajo Head Start shall be responsible for coordinating and securing the training venues; providing beverages, refreshments, and lunch on the day of the Implementation Conference; and covering all costs associated with the venue and refreshments.

RFP Submittal Deadline:

All RFP's must be received/ mailed / or physically delivered by **May 05, 2021** at 4:00 pm DST and must be mailed or physically delivered to:

Navajo Head Start
 Attention: NHS Finance Section
 Post Office Box 3479
 Window Rock, Arizona 86515

Courier Service/Delivery to:
 Navajo Head Start
 Attention: NHS Finance Section
 SW Corner of Route 12 &
 Highway 264, Suite #2A
 Window Rock, AZ 86515

SECTION II

The following documents are required and must be submitted:

1. Navajo Nation Certification Regarding Debarment & Suspension (Attached)
2. Federal Form Tax W-9
3. Licensed, bonded, and current General Liability Insurance.

A. Proposal Format:

1. Respondent(s) must indicate if they are priority one or two vendor with the Navajo Nation.
2. All proposals must be typewritten on standard 8-1/2 X 11 paper and placed within a binder with tabs delineating each section. Larger paper is permissible for charts, maps, or the like.
3. An original RFP response and three (3) copies must be provided in sealed envelope.
4. The proposal must be organized and indexed in the following format:
 - a. A letter of Transmittal
 - b. Statement of Qualifications
 - c. Proposal on Contract approach
 - d. Proposed Cost (Sealed in Separate Envelope)
5. Each proposal must be accompanied by a letter of transmittal. The letter of transmittal must:
 - a. Provide background on company;
 - b. Identify the name of the person responding to the RFP;
 - c. Identify the name, title, and telephone numbers of person authorized to negotiate on behalf of the organization(s);
 - d. Identify the names, files, and telephone numbers of person to be contact for clarification;
 - e. Explicitly indicate acceptance of the conditions governing this procurement;
 - f. Be signed by the person responding to the RFP; and
 - g. Acknowledge receipt of any and all amendments to the RFP.
6. The respondent must submit a statement of qualifications to include:
 - a. A resume.
 - b. Number of years of experience working with Navajo Nation government or other government entities.
 - c. Provide three (3) references. Each reference must include the name, address, and telephone number of a contact person who can describe, in some detail, the quality, quantity, and substance of services provided.
 - d. The respondent must provide a Certificate of Liability Insurance.
7. Respondent must provide proposal on contract approach.

- a. Provide in detail how they would accomplish the objectives described in the scope of work.
- b. Provide number of employees in the company/organization.
- c. Provide Resume & Credentials of each Employee including Certificates, Diploma and/or Degrees.

The respondent will provide a detailed cost for consulting and emotional intelligence training.

- B. REJECTION OF PROPOSALS:** The Navajo Nation reserves the right to waive any informalities or irregularities in the RFP or reject any or all proposals whenever such rejection is deemed in the best interest of the Navajo Nation.
- C. PROCUREMENT OF RFP:** This procurement shall be conducted in accordance with all applicable Navajo Nation laws and regulations including the Navajo Business Opportunity Act. All applicable rules, regulations, and laws shall also be followed. Prospective Vendors shall familiarize themselves with Navajo Nation regulations prior to submitting responses to this RFP and may request a copy of Navajo Nation procurement regulations from the NHS Principal Contract Analyst at any time up to the Deadline for Proposals.
- D. INQUIRIES:** Any inquiries regarding this RFP should be submitted in writing to Lavine J. Roan, Principal Contract Analyst / Darlene Begay, Senior Contract Analyst. Only written responses to questions will be considered official. All questions will be directed to Lavine J. Roan and/or Darlene Begay at 928-871-7061 or email: ljroan@navajo-nsn.gov, darlenebegay@nndode.org. Questions regarding this procurement will be accepted until 5:00 p.m. DST on **April 30, 2021**
- E. AMENDED PROPOSALS:** A respondent may submit an amended proposal before the deadline for receipt of proposals. Such amended proposals must be a complete replacement for a previously submitted proposal and must be clearly identified in the transmittal letter.
- F. PROPOSAL SUBMISSION:** Proposal must be received on or before 4:00 p.m. **May 07, 2021** (DST). Respondents who are mailing their proposals should allow sufficient time for mail delivery to ensure receipt by the date specified. If mailed, it is recommended that proposals be sent by certified mail to the address indicated on the cover sheet of the RFP. **Late proposals will not be accepted.**
- G. REJECTION OF PROPOSALS:** NHS reserves the right to reject any and all proposals. This RFP may be canceled at any time and all proposals may be rejected in whole or in part when the NHS Assistant Superintendent determines it is in the best interest of the Navajo Nation.
- H. PROPRIETARY INFORMATION:** Any restriction on the use of data contained within any proposals must be clearly stated in the proposal. Proprietary information submitted in response to this RFP will be handled in accordance with applicable purchasing procedures. Each and every page of the proprietary material must be labeled or identified with the word “proprietary” or “confidential”.

I. RESPONSE MATERIAL OWNERSHIP: All material submitted regarding this RFP shall become property of the Navajo Nation and will not be returned to the respondent. Responses received will be retained by NHS and may be reviewed by any person after final selection has been made. NHS has the right to use any or all system ideas presented in reply to this RFP. Disqualification or non-selection of a respondent or proposal does not eliminate this right.

J. INCURRING COSTS: Any cost(s) incurred by the respondent in preparing, transmitting, presenting, or modifying the proposal or material for this RFP shall be the responsibility of the respondent.

K. SUFFICIENT APPROPRIATION:
A contract awarded as a result of this RFP is contingent upon the availability of funds. A contract may be terminated or reduced in scope if sufficient funds do not exist. Sending written notice to the Vendor shall affect such termination or reduction in scope. The NHS Assistant Superintendent's decision to terminate or reduce the scope due to insufficient appropriations shall be accepted as final by the Vendor.

L. EVALUATION PROCEDURES AND SELECTION CRITERIA.

1. An evaluation team will evaluate the proposals received in accordance with the general criteria used herein. Respondents should be prepared to provide any additional information the team feels necessary for the fair evaluation of proposals.
2. Failure of a respondent to provide any information requested in the RFP may result in disqualification of the proposal. All proposals must be endorsed with the signature of a responsible official having the authority to bind the respondent to the execution of a contract.
3. The sole objective of the review team will be to select the respondent who is most responsive to the needs of NHS. The specifications in this RFP represent the minimum performance necessary for a response. On the basis of the evaluation Criteria established in this RFP, the review team will select and recommend the respondent who best meets this objective. If there is only one responsive bid, the NHS Assistant Superintendent may elect to evaluate the RFP solely.
4. Evaluation Criteria: The following criteria will be used by a review committee in the selection process for contract award.

Initial Point Criteria:

- | | |
|------------------------------|-------------|
| a. Presentation of Response | 1-10 points |
| Completeness | |
| Clarity of Presentation | |
| Organization of Presentation | |
| Understanding NHS Objectives | |

- | | |
|--|---|
| <ul style="list-style-type: none"> b. Statement of Qualifications
List of three (3) Client References c. Technical Requirements
Project description
Projected accomplishments d. Project Management
Project Management Experience
Schedule/Project Plan
Staffing
 Related Experience
 Education - Credentials e. Navajo Nation vendor, Priority 1 or 2 f. Cost of Service | <ul style="list-style-type: none"> 1-20 points 1-20 points 1-20 points 1-10 points 1-20 points |
|--|---|

Total possible points = 100

- M. STANDARD CONTRACT:** The Navajo Nation reserves the right to incorporate standard contract provision into any contract negotiations as a result of a proposal submitted in response to the RFP.
- N. TAX:** All appropriate taxes should be included in cost of services including the Navajo Sales Tax. All work performed within the territorial jurisdiction of the Navajo Nation is subject to the Navajo Sales Tax of 6% (24 N.N.C. Section 601 et. seq.)
- O. SOVEREIGNTY:** The Navajo Nation will not relinquish any of its sovereignty rights.

SECTION III

A. RESPONDENT REQUIREMENTS:

All respondents must have, as a minimum, the capabilities listed herein and the bid proposals submitted must reflect in detail the inclusion of these services as well as the additional forms required in Section II. Respondent should also provide technical information of delivery of services required in this RFP.