

**NAVAJO NATION, DEPARTMENT OF DINE' EDUCATION  
Navajo Head Start**

**Mental Health Services**

**RFP BID NO: 21-08-2538LE**

**PROPOSAL DUE DATE:** August 27, 2021

**DESCRIPTION:** Navajo Head Start  
Mental Health Services

**CONTACT PERSON:** Lavine J. Roan, Principal Contract Analyst  
Darlene Begay, Senior Contract Analyst  
Phone: 928-871-7061  
Fax : 928-871-7079

**~ RETURN PROPOSALS CLEARLY MARKED ~**

**RFP NO: RFP BID# 21-08-2538LE - Mental Health Services "DO NOT OPEN"**

**PROPOSAL & BID SUBMITTAL DEADLINE AND RELEVANT INFORMATION:**

All proposals and bids delivery using UPS or Federal Express, must be physically submitted to:

**PHYSICAL ADDRESS:** Navajo Head Start  
SW of US Highway 264 & Indian Route 12, Suite #2A  
Window Rock, Arizona 86515  
ATTN: Lavine J. Roan, Principal Contract Analyst  
Darlene Begay, Senior Contract Analyst

**MAILING ADDRESS:** Navajo Head Start  
P.O. Box 3479  
Window Rock, Arizona 86515  
ATTN: Lavine J. Roan, Principal Contract Analyst  
Darlene Begay, Senior Contract Analyst

## SECTION I

### A. RESPONDENT REQUIREMENTS:

All respondents must have, as a minimum, the capabilities listed herein and the bid proposals submitted must reflect in detail the inclusion of these services as well as the additional forms required in Section II. Respondent should also provide technical information of delivery of services required in this RFP.

### B. SCOPE OF WORK:

Navajo Head Start (NHS) is requesting for proposals from licensed, qualified consultants for the state of New Mexico, Arizona, and Utah to provide full time on-site early childhood mental health services for Navajo Head Start within the boundaries of the Navajo reservation. NHS consists of approximately (80) Head Start Centers, and five (5) Early Head Start Centers. NHS has a Central office and five (5) district offices as follows:

1. Shiprock District - Shiprock, NM
2. Crownpoint District – Crownpoint, NM
3. Window Rock District – Window Rock, AZ.
4. Chinle District – Chinle, AZ
5. Tuba City District n – Tuba City, AZ

Consultant(s) can submit proposals for all regions and/or only regions they can serve.

The consultant shall be responsible for the following:

1. Provide early childhood mental health services for all programs throughout the school years of FY2021 – FY2025.
2. Submit a tribal and federal background check and must successfully pass the background check assessment prior to award of a Professional Services Contract. The term of the contract will begin **October 01, 2021 and end February 27, 2025** dependent upon successful annual evaluations.
3. All services rendered by the licensed consultant will be culturally sensitive and responsive to the needs of ages 0-5, pregnant women, families, and staff of Navajo Head Start.
4. Perform evaluation and follow-up of children needing special help as requested by the Head Start Center Team or Home-Based program (Head Start & Early Head Start). This is to include participation on the Positive Behavior Support Team as identified by the team and the development of written recommendations for classroom and home use using the consultation form designated by Head Start.
5. Participate in training to provide educational opportunities for Head Start staff as requested.
6. Deliver one Second Step Anti-Violence Curriculum lesson per month to small groups of children in each assigned classroom. During this time the mental health consultant will also observe the environment and provide written recommendations to the Head Start Classroom Teacher.
7. Participate in one additional hour of consultation per month in each site to provide training and support for staff, children and families' mental wellness. (One hour per site each month to team with center staff or be available for parent consultation). This could be an appointment with a

specific family if the need arises. The family session could be scheduled in the center if there is a private space or in the family home if the family chooses. Providing mental health consultation to Head Start staff for personal concerns will be scheduled on an individual basis outside of the workplace. \*One regularly scheduled visit one hour in length per month to provide Second Step antiviolenace training for children (1 Hour) and consultation for staff or parents (1 Hour) will fulfill terms. Full year centers and full year home based sites will require full year service from mental health consultants.

8. Participate in two scheduled parent trainings per year to provide training on a subject requested by the majority of the parents in that cluster. This training will be done during a regularly scheduled parent meeting. The training will be scheduled for thirty minutes with time for questions following the training session. This meeting is held during the evening hours and has been scheduled for the entire year. (Calendar enclosed)
9. All services will be tracked by the consultant with some mechanism of a tracking sheet by accessing and updating the NHS ChildPlus database. The tracking sheet and all documents pertinent to services rendered will be submitted with the invoice on a monthly basis.
10. Weekly on-site visits will be conducted by the consultant. Consultant will provide monthly schedule to NHS outlining the forty (40) hour work week for each week during the school year.
11. Observations and trainings will be provided to NHS staff with the utilization of the Early Childhood Mental Health best practices guidance as provided by the NHS program policies, procedures, and adopted forms.
12. Early Childhood Mental Health (ECMH) consultant(s) will become certified within the first year of contract as a Conscious Discipline consultant at his/her own expense and implement this approach at each of his/her assigned sites.
13. Provide developmentally appropriate ECMH screening/assessment to the students who are referred for services. The screening and assessment instruments shall be standardized and culturally sensitive. The care giver and other significant individuals will provide input to the screening and assessment.
14. Center for the Social and Emotional Foundations for Early Learning (CSEFEL) resources will be used to provide trainings for staff to support the integration of early childhood mental health services.
15. Consultant supports Navajo Head Start School Readiness Goals. Consultants will support the Education Component in discussing and observing with staff in their different settings (classroom or home) how young children's (0-5 years of age) development is integrated across domains of development according to the Head Start Early Learning Framework.
16. Existing methods, Conscious Discipline (CD), PATHS and Positive Behavior Interventions and Supports (PBIS), will be used as tools to support Navajo Head Start School Readiness Goals and the Head Start Early Learning Framework.

Contractor shall provide services to the following Head Start facilities by Districts:

<b>District I- Shiprock</b>	<b># of students</b>
Nageezi	13

<b>District II- Crownpoint</b>	<b># of students</b>
Baahaali	14

Nenahnezad	12	Chichiltah	13
Newcomb	20	Churchrock I	15
Red Mesa	15	Churchrock II	15
Red Valley	10	Crownpoint I	20
San Juan	18	Crownpoint II	20
Sanostee	15	Little Water	15
Shiprock I	20	Nahodishgish (Dalton Pass)	15
Shiprock II	20	Pinedale I	15
Two Grey Hills	12	Pinedale II	15
Upper Fruitland	15	Pueblo Pintado	15
		Red Rock	20
		Smith Lake	18
		Thoreau	20
		Torreon	20

**District III-Window Rock**

<b>District III – WR</b>	<b># of students</b>		<b># of students</b>
Crystal	20	Lupton	14
Cornfield	14	St. Michaels II	20
Dilkon	15	Tohatchi II	18
Jeddito	14	Wide Ruins HB	10
KinDahLichii	20	Window Rock I	20
Rural	18	Window Rock II	20

Sawmill	20	Window Rock III	20
St. Michaels I	20	Window Rock IV	20
Tohatchi I	19		
Tsayatoh	14		
Twin Lakes	17		

District IV- Chinle	# of students
Blue Gap	14
Chinle I	20
Chinle Valley	18
Cottonwood	14
Del Muerto I	20
Del Muerto II	18
Wippoorwill14Low Mountain	14
Lukachukai I	20
<b>District V – Tuba City</b>	<b># of students</b>
Cameron	
Cowsprings	
Dennehotso	
Gap	
Inscription House	

District IV- Chinle	# of students
Many Farms II	15
Many Farms III	15
Pinon I	15
Pinon II	15
Rough Rock	10
Tsaile	20
<b>District V – Tuba City</b>	<b># of students</b>
Navajo Mountain	12
Olijato	15
Rockpoint	18
Shonto	15
Tonalea	20

Kayenta I	
Kayenta II	
Kayenta III	
Leupp	

Tuba City	20

**RFP Submittal Deadline:**

All RFP's must be received/ mailed / or physically delivered by **August 27, 2021 at 4:00 pm** DST and must be mailed or physically delivered to:

Navajo Head Start  
 Attention: NHS Finance Section  
 Post Office Box 3479  
 Window Rock, Arizona 86515

Courier Service/Delivery to:  
 Navajo Head Start  
 Attention: NHS Finance Section  
 SW Corner of Route 12 &  
 Highway 264, Suite #2A  
 Window Rock, AZ 86515

**SECTION II**

**The following documents are required and must be submitted:**

1. Navajo Nation Certification Regarding Debarment & Suspension
2. Federal Form Tax W-9
3. Licensed, bonded, and current General Liability Insurance.

**A. Proposal Format:**

1. Respondent(s) must indicate if they are priority one or two vendor with the Navajo Nation.
2. All proposals must be typewritten on standard 8-1/2 X 11 paper and placed within a binder with tabs delineating each section. Larger paper is permissible for charts, maps, or the like.

3. An original RFP response and three (3) copies must be provided in sealed envelope.
4. The proposal must be organized and indexed in the following format:
  - a. A letter of Transmittal
  - b. Statement of Qualifications
  - c. Proposal on Contract approach
  - d. Proposed Cost (Sealed in Separate Envelope)
5. Each proposal must be accompanied by a letter of transmittal. The letter of transmittal must:
  - a. Provide background on company;
  - b. Identify the name of the person responding to the RFP;
  - c. Identify the name, title, and telephone numbers of person authorized to negotiate on behalf of the organization(s);
  - d. Identify the names, files, and telephone numbers of person to be contact for clarification;
  - e. Explicitly indicate acceptance of the conditions governing this procurement;
  - f. Be signed by the person responding to the RFP; and
  - g. Acknowledge receipt of any and all amendments to the RFP.
6. The respondent must submit a statement of qualifications to include:
  - a. A resume.
  - b. Number of years of experience working with Navajo Nation government or other government entities.
  - c. Provide three (3) references. Each reference must include the name, address, and telephone number of a contact person who can describe, in some detail, the quality, quantity, and substance of services provided.
  - d. The respondent must provide a Certificate of Liability Insurance with the Proposal.
7. Respondent must provide proposal on contract approach.
  - a. Provide in detail how they would accomplish the objectives described in the scope of work.
  - b. Provide number of employees in the company/organization.
  - c. Provide Resume & Credentials of each Employee including Certificates, Diploma and/or Degrees.

The respondent will provide a detailed cost for the mental health services.

**B. REJECTION OF PROPOSALS:** The Navajo Nation reserves the right to waive any informalities or irregularities in the RFP or reject any or all proposals whenever such rejection is deemed in the best interest of the Navajo Nation.

- C. PROCUREMENT OF RFP:** This procurement shall be conducted in accordance with all applicable Navajo Nation laws and regulations including the Navajo Business Opportunity Act. All applicable rules, regulations, and laws shall also be followed. Prospective Vendors shall familiarize themselves with Navajo Nation regulations prior to submitting responses to this RFP and may request a copy of Navajo Nation procurement regulations from the NHS Principal Contract Analyst at any time up to the Deadline for Proposals.
- D. INQUIRIES:** Any inquiries regarding this RFP should be submitted in writing to Lavine J. Roan, Principal Contract Analyst / Darlene Begay, Senior Contract Analyst. Only written responses to questions will be considered official. All questions will be directed to Lavine J. Roan and/or Darlene Begay at 928-871-7061 or email: [ljroan@navajo-nsn.gov](mailto:ljroan@navajo-nsn.gov) , [darlenebegay@nndode.org](mailto:darlenebegay@nndode.org). Questions regarding this procurement will be accepted until 5:00 p.m. DST on **August 25 2021**.
- E. AMENDED PROPOSALS:** A respondent may submit an amended proposal before the deadline for receipt of proposals. Such amended proposals must be a complete replacement for a previously submitted proposal and must be clearly identified in the transmittal letter.
- F. PROPOSAL SUBMISSION:** Proposal must be received on or before 4:00 p.m. **August 27, 2021 (DST)**. Respondents who are mailing their proposals should allow sufficient time for mail delivery to ensure receipt by the date specified. If mailed, it is recommended that proposals be sent by certified mail to the address indicated on the cover sheet of the RFP. **Late proposals will not be accepted.**
- G. REJECTION OF PROPOSALS:** NHS reserves the right to reject any and all proposals. This RFP may be canceled at any time and all proposals may be rejected in whole or in part when the NHS Assistant Superintendent determines it is in the best interest of the Navajo Nation.
- H. PROPRIETARY INFORMATION:** Any restriction on the use of data contained within any proposals must be clearly stated in the proposal. Proprietary information submitted in response to this RFP will be handled in accordance with applicable purchasing procedures. Each and every page of the proprietary material must be labeled or identified with the word “proprietary” or “confidential”.
- I. RESPONSE MATERIAL OWNERSHIP:** All material submitted regarding this RFP shall become property of the Navajo Nation and will not be returned to the respondent. Responses received will be retained by NHS and may be reviewed by any person after final selection has been made. NHS has the right to use any or all system ideas presented in reply to this RFP. Disqualification or non-selection of a respondent or proposal does not eliminate this right.
- J. INCURRING COSTS:** Any cost(s) incurred by the respondent in preparing, transmitting, presenting, or modifying the proposal or material for this RFP shall be the responsibility of the respondent.
- K. SUFFICIENT APPROPRIATION:**



A contract awarded as a result of this RFP is contingent upon the availability of funds. A contract may be terminated or reduced in scope if sufficient funds do not exist. Sending written notice to the Vendor shall affect such termination or reduction in scope. The NHS Assistant Superintendent's decision to terminate or reduce the scope due to insufficient appropriations shall be accepted as final by the Vendor.

**L. EVALUATION PROCEDURES AND SELECTION CRITERIA.**

1. An evaluation team will evaluate the proposals received in accordance with the general criteria used herein. Respondents should be prepared to provide any additional information the team feels necessary for the fair evaluation of proposals.
2. Failure of a respondent to provide any information requested in the RFP may result in disqualification of the proposal. All proposals must be endorsed with the signature of a responsible official having the authority to bind the respondent to the execution of a contract.
3. The sole objective of the review team will be to select the respondent who is most responsive to the needs of NHS. The specifications in this RFP represent the minimum performance necessary for a response. On the basis of the evaluation Criteria established in this RFP, the review team will select and recommend the respondent who best meets this objective. If there is only one responsive bid, the NHS Assistant Superintendent may elect to evaluate the RFP solely.
4. Evaluation Criteria: The following criteria will be used by a review committee in the selection process for contract award.

Initial Point Criteria:

- |                                     |             |
|-------------------------------------|-------------|
| a. Presentation of Response         | 1-10 points |
| Completeness                        |             |
| Clarity of Presentation             |             |
| Organization of Presentation        |             |
| Understanding NHS Objectives        |             |
| b. Statement of Qualifications      | 1-20 points |
| List of three (3) Client References |             |
| c. Technical Requirements           | 1-20 points |
| Project description                 |             |
| Projected accomplishments           |             |
| d. Project Management               | 1-20 points |
| Project Management Experience       |             |
| Schedule/Project Plan               |             |

Staffing  
Related Experience  
Education - Credentials

- e. Navajo Nation vendor, Priority 1 or 2 1-10 points
- f. Cost of Services 1-20 points

**Total possible points = 100**

- M. STANDARD CONTRACT:** The Navajo Nation reserves the right to incorporate standard contract provision into any contract negotiations as a result of a proposal submitted in response to the RFP.
- N. TAX:** All appropriate taxes should be included in cost of services including the Navajo Sales Tax. All work performed within the territorial jurisdiction of the Navajo Nation is subject to the Navajo Sales Tax of 6% (24 N.N.C. Section 601 et. seq.)
- O. SOVEREIGNTY:** The Navajo Nation will not relinquish any of its sovereignty rights.

### **SECTION III**

#### **A. RESPONDENT REQUIREMENTS:**

All respondents must have, as a minimum, the capabilities listed herein, and the bid proposals submitted must reflect in detail the inclusion of these services as well as the additional forms required in Section II. Respondent should also provide technical information of delivery of services required in this RFP.